

Focusing on What Works



A World Class Education for All





# **Big Picture**

- Pioneer has advanced an agenda of high academic standards, accountability, and choice schools (charters, voc-tech, other).
- Massachusetts has gone from 10<sup>th</sup> to 1<sup>st</sup> on national assessments in all subjects.
- Massachusetts ranks among the top nations on the Trends in Math and Science Study (TIMMS), with Singapore, South Korea and Taiwan.







#### **Charter Schools**

- Pioneer proposes, advocates and promotes charter public schools.
- Cap on charters twice raised by legislature following Pioneer campaigns.
- 62 charter schools now serve 25,000 Massachusetts students.







#### **Charter Schools**

- Pioneer reports on demographics, attrition, academic success, and funding.
- Pioneer has undertaken numerous media campaigns to support charters.
- Pioneer has built business support.
- The Governor and Mayor's positions have changed.
- The bill <u>now</u> under consideration will serve 27,000 more inner city students.







# **Special Education** 1994-2000

- Pioneer's study *Good Intentions Gone Awry* recommends the "free and appropriate education" standard.
- Reform legislation incorporating Pioneer's proposals passed in 2000.







## Bilingual Education 1994-2002

- A Pioneer study recommends "structured immersion" for students with limited English proficiency.
- Structured immersion approved by 2002 referendum.







#### Vocational-Tech Schools 2001-09

- Pioneer supports high academic standards at vocational-tech schools.
- Vocational-tech schools improve MCAS scores by over 40 percent.
- Pioneer receives 2009 Vocational School Association award.







#### Academic Standards 1996 ~

- Pioneer works with state officials to create the nation's highest academic standards.
- Pioneer fights the watering down of academic standards and MCAS.
- Improved math standards <u>now</u> under consideration.







## School Accountability 1996 ~

- Pioneer works to implement and maintain teacher testing.
- Pioneer works with state officials to craft a strong accountability system for the \$9 billion spent in district schools.
- After a struggle, the Governor in 2007 zeroes the accountability system out.









# **Charter Colleges**

- A Pioneer study proposes that the Massachusetts College of Art and Maritime Academy be granted more operational freedom.
- Reforms adopted in 2004.







#### **School Choice**

2004 ~

- Pioneer's School Choice Initiative explores feasibility of private school choice in failing urban districts.
- A working group of 12 interested parties (schools, advocates and legislators) is <u>now</u> developing a campaign to advance reforms.







## The Next Big Idea

2007 ~

- Through research, events and media, Pioneer advances "School-Based Management" (SBM).
- SBM gives principals and teachers charter-like flexibility, is tied to parental choice, and able to get union buy-in.
- Being implemented in Springfield.







Limited and Accountable Government







## **Boston Harbor Cleanup 1992**

- Better Government Competition winner suggests a more cost-efficient waste water treatment process at the MWRA's Deer Island treatment plant.
- The idea's partial adoption by the MWRA results in savings to ratepayers of \$165 million.







#### Welfare Reform 1994-1996

- Better Government Competition-winning proposal calls for additional child support requirements.
- Child support requirements are included in both the Massachusetts and the 1996 federal welfare reforms.







# **Convention Centers 1997-2001**

- Pioneer studies question a S. Boston convention center's market viability.
- Reports improve state's financing plans.
- Current convention bookings are in line with Pioneer projections.







# **Public Construction 1999-2004**

- Pioneer finds that state's convoluted public construction process wastes over \$200 million annually.
- Measured steps in 2004 improve the procurement process and save 10% per public construction project.







## Outsourcing

- Pacheco Law virtually outlaws outsourcing of government functions.
- Pioneer reports show higher costs and lower performance in Massachusetts.
- Small reforms: Leases for stateowned ice rinks, more services bid.
- Much more progress needed!







## **State Budget**

- 2002: Pioneer policies help close the state's \$2.5 billion budget gap.
- 2008 and 2009: Many reforms adopted, leading to savings and more effective service delivery.
- 2009: Every major newspaper seconds our proposals.







#### **State Pension Reform 2006-09**

- Pioneer's study finds \$100s of millions in gaming of the system.
- This year many of the egregious abuses are prohibited.







## **Local Pension Reform 2006-09**

- Pioneer's study Leaving Money on the Table finds that over 10 years local pension funds have forfeited \$1.6 billion in potential returns.
- In 2007, partial reform, with underperforming funds invested with the state.







## Retiree Health Benefits 2007

- Pioneer report highlights the looming costs of public employee benefits and recommends tying benefits to an irrevocable fund.
- Recommendation adopted in the 2008 state budget, with \$425 million down payment for irrevocable fund.







#### **Quinn Bill**

- In 2001, Pioneer seeks freeze in policy pay increases for higher ed degrees.
- In 2003, Board of Higher Education tightens program requirements.
- In 2008, Pioneer calls to end Quinn Bill.
- In 2009, budget reforms significantly cut state support for the Quinn Bill.







#### **MBTA Reform**

- Pioneer recommends changes to the MBTA's budgeting and administration.
- With Blue Ribbon Commission, Pioneer calls for Forward Funding and Automated Fare Collection.
- Forward Funding and Automated
   Fare Collection adopted in 2001 and past three years.







## Commuter Rail

- Pioneer fights renewal of Boston's commuter rail contract with Amtrak.
- In 2002, the contract is awarded to a new company, saving \$50 million.







## Bridge Repair

- Pioneer's study *Our Legacy of Neglect* focuses leaders on the need to repair our bridges now.
- In 2008, Pioneer works with the administration to craft a concerted effort to reduce the number of deficient bridges.







#### **Transportation Reform 2007-08**

- Pioneer worked with the Senate and Governor to gain reforms in management, finance, and contracting.
- Performance metrics, accountability
- Pension and benefit reform
- Consolidation of the Turnpike







#### **Court Reform**

- Pioneer's *Declaration of Independence* proposes reform of the court system.
- Monan Commission employs many Pioneer ideas in its reform proposal.
- Significant steps taken to enhance court administration.







Keeping Massachusetts Competitive





#### **The Cost of Doing Business 2006**

- Pioneer study Measuring Up? shows which costs put the state at a competitive disadvantage.
- Measuring Up? remains a source of data and policy solutions.
- Pioneer is working with business groups to advance reform.







## **Unemployment Insurance 2008**

 Pioneer report is used by business groups and leaders to maintain a freeze in Unemployment Insurance rates.







#### Urban Entrepreneurship 2003-07

- Pioneer publishes 12 guides so urban entrepreneurs can navigate the "maze" of city license and permit applications.
- 2003 Executive Order requires a full review of small business regulations.
- Pioneer is working with several cities to streamline their rules.







## Housing

- Via an online database of regulations in 187 communities, and reports done with Harvard University, Pioneer presents a full examination of the impact of regulations on housing supply and prices.
- State creates incentives to reduce local regulatory burdens.
- Much more work needed.







# Corporate Welfare 2007-2008

- Pioneer waged a media campaign to reduce the tax credits for specific industries.
- Tax credits were reduced from \$500M to \$250M over ten years.







## **Changing the Jobs Picture 2009**

 Through a series of reports during this year's gubernatorial cycle, Pioneer will change the conversation on jobs and the economy, focusing the media on the impact of local entrepreneurship and growth.





# Middle Cities Initiative

Moving Our Cities into the 21st Century





#### **Municipal Deficits** 2004-2007

- Pioneer proposes reforms to cities and towns for pension, health insurance purchasing, and other fiscal reforms.
- Adopting several Pioneer ideas, and devising some of its own, the City of Springfield eliminates a cash deficit of \$41 million in three years.







#### **Middle Cities**

- Pioneer study outlines ways to make state government more responsive to Massachusetts' smaller cities.
- Creation of the Middle Cities Mayors Coalition—which meets quarterly to share "what works."







## Subsidized Housing 2007-2008

- Pioneer study proposes reforms to the state's housing programs to increase market rate housing and home ownership in our cities.
- The administration incorporates reforms in its 2007 Housing Bond Bill.







#### CitiStat

- Working with the City of Somerville, U-Mass, and Harvard, Pioneer facilitates training for managers from 10 cities in the use of datadriven management.
- Five cities have established "CitiStat" programs.







Reaching for Affordable, High Quality Care





## Care Transparency 2004-06

- Pioneer report on teaching and community hospitals calls to make performance and cost data public.
- 2006 Reform includes publication of performance data for doctors and hospitals. Slow to move.







#### Health Care Reform 2007-09

- Pioneer is working to dissuade the Commonwealth Connector from adopting additional mandates and to increase individual choices.
- A Pioneer media campaign helped redirect \$200 million in federal funds away from hospital payments.







## **HHS Bureaucracy**

- Pioneer report by Harvard Pilgrim CEO Charlie Baker calls for changes in the state's direct care service delivery.
- In 2004-2005, the state implements our recommendations, saving taxpayers \$90 million.







#### **Health Care Reform**

2009

 Pioneer is producing between now and February 2010 a four-part report card on the 2006 Massachusetts health care reform.



